

PRODUCT DISCLOSURE SHEET

(Read this Product Disclosure Sheet before you decide to take out the Initial Public Offering (IPO) Pink Form / MITI / Employee' Share Option Scheme (ESOS) Financing-i. Be sure to also read the terms in the letter of offer. Seek clarification from your institution if you do not understand any part of this document or the general terms)

PRODUCT NAME:**INITIAL PUBLIC OFFERING (IPO) PINK FORM / MITI / EMPLOYEE' SHARE OPTION SCHEME (ESOS) FINANCING-i****DATE:**

[The date issued to customer to be filled in by Sales Personnel]

1. WHAT IS THIS PRODUCT ABOUT?

The financing products facilities offered are as follows:

Initial Public Offering (IPO) Pink Form Financing is a margin facility offered to the company's eligible employees to subscribe for new shares listed on Bursa Malaysia.

Initial Public Offering (IPO) Ministry International Trade and Industry (MITI) is a facility offered to bumiputera's eligible individual or companies for the purpose of subscribing the shares allocated to them by the MITI.

Employees' Share Option Scheme (ESOS) is a financing package extended to the eligible company's employees of selected public listed company for the purpose of subscribing the shares allocated to them.

These facilities are short term financing packages with tenure ranging between 3 to 12 months. Margin of Finance (MOF) for these financing schemes range is between 70% to 100%.

2. WHAT IS THE SHARIAH CONTRACT APPLICABLE?

The Shariah Contract applied is Murabahah (cost plus profit) via Tawarruq arrangement (Commodity Murabahah). It is a method of sale of which its acquisition cost and its marked-up price are disclosed where customer pays the price over an agreed period of time. The underlying asset for the sale transaction between the Customer and the Bank will be a specific tradable Shariah compliant commodity.

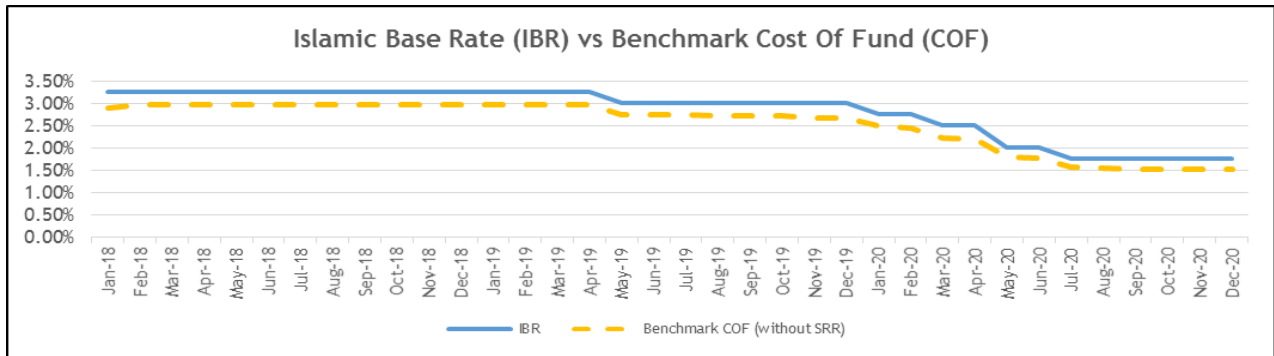
- a) In accordance to financing under the Community Murabahah, the Bank acquires/purchases a specific Shariah compliant commodity from a third party (Commodity Trader 1) upon request made by the Customer.
- b) The Bank then sells the said commodity to the Customer at the Bank's Sale Price which comprised of the facility amount plus profit margin to be paid on deferred payment basis within the agreed tenure.
- c) The Customer then appoints the Bank as its agent to perform the commodity sale transaction to a third party for cash.
- d) The Bank, acting as an agent to the Customer then sells the commodity to a third party (Commodity Trader 2) at a price equivalent to the facility amount or limit.
- e) Proceeds of sale of the commodity will be disbursed to the Customer, vendors or stakeholders subject to the term and conditions of the facility.

For Commodity Murabahah trading purposes, the Bank shall at all times be your non-exclusive Agent to undertake the required Commodity Murabahah transactions related to the facility.

3. WHAT IS ISLAMIC BASE RATE (IBR)?

Islamic Base Rate (IBR) is in accordance to the new Reference Rate Framework introduced by Bank Negara Malaysia and it replaces the Base Financing Rate (BFR) as the pricing for retail Islamic financing effective 2nd January 2015. Under this new framework, banks will use funding costs only as its benchmark to quote their base rate. Maybank Islamic's IBR is computed based on its average cost of funds. The IBR will not only be adjusted when there are changes in monetary policy e.g. Overnight Policy Rate (OPR) but also changes in the funding conditions e.g. movement in Kuala Lumpur Interbank Offered Rate (KLIBOR).

4. HISTORICAL BENCHMARK COST OF FUND (COF) IN THE LAST 3 YEARS



5. WHAT DO I GET FROM THIS PRODUCT?

You can apply part or full financing to finance the purchase of your shares based on your allocation. The financing fees charges (i.e.; stamping charges) can be included in the financing based on the package. It will be deducted from the sales proceeds or at the end of the tenure. Full payment is expected at the end of the tenure or upon the disposal of shares, whichever is earlier. The release of the facility shall be made upon satisfactory completion of all legal documentation, including pre-disbursement conditions as per Management's approval. As for ESOS, financing is only available when the market price of the acceptable counter is above 120% of option price. Financing Margin Ratio (FMR) is calculated based on ratio of total outstanding against total collateral value.

Features	Description						
Financing Limit	Minimum : RM10,000 Maximum : RM300,000						
Financing Tenure	Minimum : 3 months Maximum : 24 months						
Selling Price	<table border="1" style="width: 100%;"> <thead> <tr> <th>Type of Client</th> <th>Rate</th> </tr> </thead> <tbody> <tr> <td>Individual</td> <td>Islamic Base Rate (IBR) + 7.65% per annum (p.a.) or 10% p.a., whichever is higher <i>* Current Islamic Base Rate (IBR) is at 1.75% with effect from 09/07/2020</i></td> </tr> <tr> <td>Corporate</td> <td>Base Financing Rate (BFR) + 4% per annum (p.a.) or 10% p.a., whichever is higher <i>* Current Base Financing Rate (BFR) is at 5.40% with effect from 09/07/2020</i></td> </tr> </tbody> </table>	Type of Client	Rate	Individual	Islamic Base Rate (IBR) + 7.65% per annum (p.a.) or 10% p.a., whichever is higher <i>* Current Islamic Base Rate (IBR) is at 1.75% with effect from 09/07/2020</i>	Corporate	Base Financing Rate (BFR) + 4% per annum (p.a.) or 10% p.a., whichever is higher <i>* Current Base Financing Rate (BFR) is at 5.40% with effect from 09/07/2020</i>
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Effective Profit Rate	<table border="1" style="width: 100%;"> <thead> <tr> <th>Type of Client</th> <th>Rate</th> </tr> </thead> <tbody> <tr> <td>Individual</td> <td>Calculated daily on outstanding amount until settled. Rates range between *IBR +2.65% to IBR +5.65% p.a.</td> </tr> <tr> <td>Corporate</td> <td>Calculated daily on outstanding amount until settled. Rates range between *BFR +0% to BFR -2.0% p.a.</td> </tr> </tbody> </table>	Type of Client	Rate	Individual	Calculated daily on outstanding amount until settled. Rates range between *IBR +2.65% to IBR +5.65% p.a.	Corporate	Calculated daily on outstanding amount until settled. Rates range between *BFR +0% to BFR -2.0% p.a.
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6. WHAT ARE MY OBLIGATIONS?

What are my obligations?

You have to ensure that prompt payment is to be made every month.

Your monthly instalment is RM _____

Total payment amount at the end of ____ years is RM _____

Important: Changes in IBR may result in higher monthly instalment or lengthen the financing tenure, however the total payment amount should not exceed the Selling Price Rate.

Rate	Today	If profit rate goes up 1%	If profit rate goes up 2%
*Monthly instalment (Average)	RM	RM	RM
*Total profit cost at the end of ____ years	RM	RM	RM
*Total payment amount at the end of ____ years	RM	RM	RM

Note:

*The monthly instalment and total payment amount may vary accordingly with the changes in Islamic Base Rate (IBR). If the IBR changes, the Effective Profit Rate will change but not exceeding the Selling Price Rate.

*As approved by the Bank.

7. WHAT OTHER CHARGES DO I HAVE TO PAY?

Note:

*Effective 1 March 2019, brokerage fee on local trade is subject to Service Tax at 6%. Other related charges such as Bursa clearing fee and exchange fee are not subject to service tax.

Trading Fee	Individual : Waived Corporate : RM 15 per RM 1.0 million worth of commodities purchased *As required by Bursa Malaysia for brokerage and related charges
Stamp Duty	As per the Stamp Duty Act 1949 (Revised 1989)
Opening Central Depository System (CDS) (Nominee) Fee	RM 10.00
Share Withdrawal Fee	RM 20.00 per counter
Trading Fees	0.6% for trades ≤ RM 100,000.00 0.3% for trades > RM 100,000.00
Maybank Investment Bank Handling Fees	0.5% of financing amount (applicable for MITI financing only) For ESOS/IPO Pink Form and is subject to the Bank's discretion.

8. WHAT IF I FAIL TO FULFILL MY OBLIGATIONS?

<ul style="list-style-type: none"> ▪ Late Payment Charge (LPC) 	<p>The Bank has the right to be compensated on late and default payment based on the following mechanism: -</p> <ol style="list-style-type: none"> i. <u>Overdue Instalment or Scheduled Payment</u> Late Payment Charges (LPC) of 1% per annum will be imposed on the overdue monthly instalment payment from the first drawdown until its maturity date. ii. <u>Upon Maturity</u> Prevailing daily overnight Islamic Interbank Money Market (IIMM) rate will be charged for failure to pay the total outstanding balance after maturity or upon judgement, whichever earlier. <p>However, the amount of LPC charged to the Customer will not be further compounded to the outstanding Facility Amount.</p>
<ul style="list-style-type: none"> ▪ Default Rate 	<p>In the event of you default on three (3) months in any due payment or your Cash Line-i account is in excess of the limit for three (3) months under the Facility, the Bank shall be entitled to increase the profit margin of the Effective Profit Rate to Base Financing Rate (BFR) + 2.5% p.a. or 1.0% p.a. above the Effective Profit Rate (if the Effective Profit Rate is BFR + 2.5% p.a. and above) ("the Default Rate") to be charged on the amount outstanding without exceeding Bank's Ceiling Profit Rate, or such other profit rates as the Bank may at its sole and absolute discretion prescribe from time to time.</p>
<ul style="list-style-type: none"> ▪ Right to set-off 	<p>The Bank has the right to set-off any credit balance in your account maintained with us against any outstanding balance of this facility.</p>
<ul style="list-style-type: none"> ▪ Financing Margin Ratio (FMR) 	<p>If the collateral value falls below the required Financial Margin Ratio (FMR), the Bank can liquidate your position / collateral to improve on the margin position. The Bank has the right to set-off any credit balance in any of your account(s) maintained with us against any outstanding balance / losses / profit in this facility account.</p>

- Legal action will be initiated if you fail to respond to the reminder notices.
- Legal action against you may affect your credit rating leading to credit being more difficult or expensive to you.

9. WHAT IF I FULLY SETTLE THE FINANCING BEFORE ITS MATURITY?

The Bank shall grant rebate (*Ibra'*) to you on, but not limited to, the following events:

- (a) You make early settlement or early redemption, including those arising from prepayments;
- (b) In the event the Effective Profit Rate is lower than the Ceiling Profit Rate; and
- (c) In the event the actual disbursed amount is less than the Facility Amount.

For avoidance of doubt, it is hereby acknowledged and agreed that the rebates referred to herein shall not be construed in any manner whatsoever as cash rebate payable to you, but shall be reflected as a reduction in the profit element of the Bank's Sale Price of the facility. The rebate shall only be deemed granted upon receipt of the settlement/redemption sum as determined by the Bank based on the following formula:

$$\frac{\text{Outstanding Bank's Sale Price} \quad \text{Less} \quad \text{Outstanding Facility Amount} \quad \text{Less} \quad \text{Other Amount due to the Bank}}$$

You may refer to our website at www.maybank2u.com.my for a sample illustration on the application of *Ibra'* and settlement amount formula.

Go to [Home](#) > Announcements > Bank Negara Malaysia's Guideline on *Ibra'* (Rebate) for Sale-Based Financing

10. DO I NEED A GUARANTOR OR COLLATERAL?

You may need to provide collateral i.e.; shares deposited with Maybank Investment Bank.

11. CAN I OPT FOR PHYSICAL DELIVERY OF THE COMMODITY, INSTEAD? WHAT ABOUT THE COST INVOLVED?

You may opt for physical delivery of the commodity subject to the Bank's terms and conditions. All costs associated with your instruction for physical delivery of the commodity, shall be borne by you.

12. WHAT DO I NEED TO DO IF THERE ARE CHANGES TO MY CONTACT DETAILS?

It is important that you inform the Bank of any changes in your contact details so that all correspondences reach you in a timely manner. To update please your correspondence details, please visit your Maybank or Maybank Islamic branches convenient to you.

13. WHERE CAN I GET ASSISTANCE AND ADVICE?

- If you need any information or assistance, please contact our Investment Share Executive / Manager at Maybank Equity Investment Centre:-

Please stamp here your
name and EIC

- If you have difficulty in paying any excess/outstanding amount due to the Bank, you should contact us immediately to discuss the payment alternatives available. You may contact us at:

Menara Maybank
100, Jalan Tun Perak
50050 Kuala Lumpur
Malaysia
Call Centre Tel No : 03-5891 4789
Website : <http://www.maybank2u.com.my/>

- Alternatively, you may seek the services of Agensi Kaunseling dan Pengurusan Kredit (AKPK), an agency established by Bank Negara Malaysia to provide free services on money management, credit counseling and debt restructuring for individuals. You can contact AKPK at:

8th Floor, Maju Junction Mall
1001, Jalan Sultan Ismail
50250 Kuala Lumpur
Tel: 1-800-22-2575
E-mail : enquiry@akpk.org.my

- If you wish to complain on the products or services provided by us, you may contact us at

Maybank
Customer Feedback Management
28th Floor, Menara Maybank
100, Jalan Tun Perak
50050 Kuala Lumpur
Malaysia
Tel No: 03-20748075
Website: cfm@maybank.com.my

- If your query or complaint is not satisfactorily resolved by us, you may contact Bank Negara Malaysia LINK or TELELINK at:

Block D, Bank Negara Malaysia
Jalan Dato' Onn
50480 Kuala Lumpur
Tel : 1-300-88-5465
Fax: 03-2174 1515
Email : bnmteletelink@bnm.gov.my



IMPORTANT NOTE: LEGAL ACTION MAY BE TAKEN AGAINST YOU IF YOU DO NOT KEEP UP WITH PAYMENTS OF YOUR MAYBANK ISLAMIC INITIAL PUBLIC OFFERING (IPO) PINK FORM / MITI / EMPLOYEE' SHARE OPTION SCHEME (ESOS) FINANCING-i.

The information provided in this disclosure sheet is valid from October 2021