



57th Annual General Meeting

Presentation to Shareholders

by Datuk Mohaiyani Shamsudin, Chairman

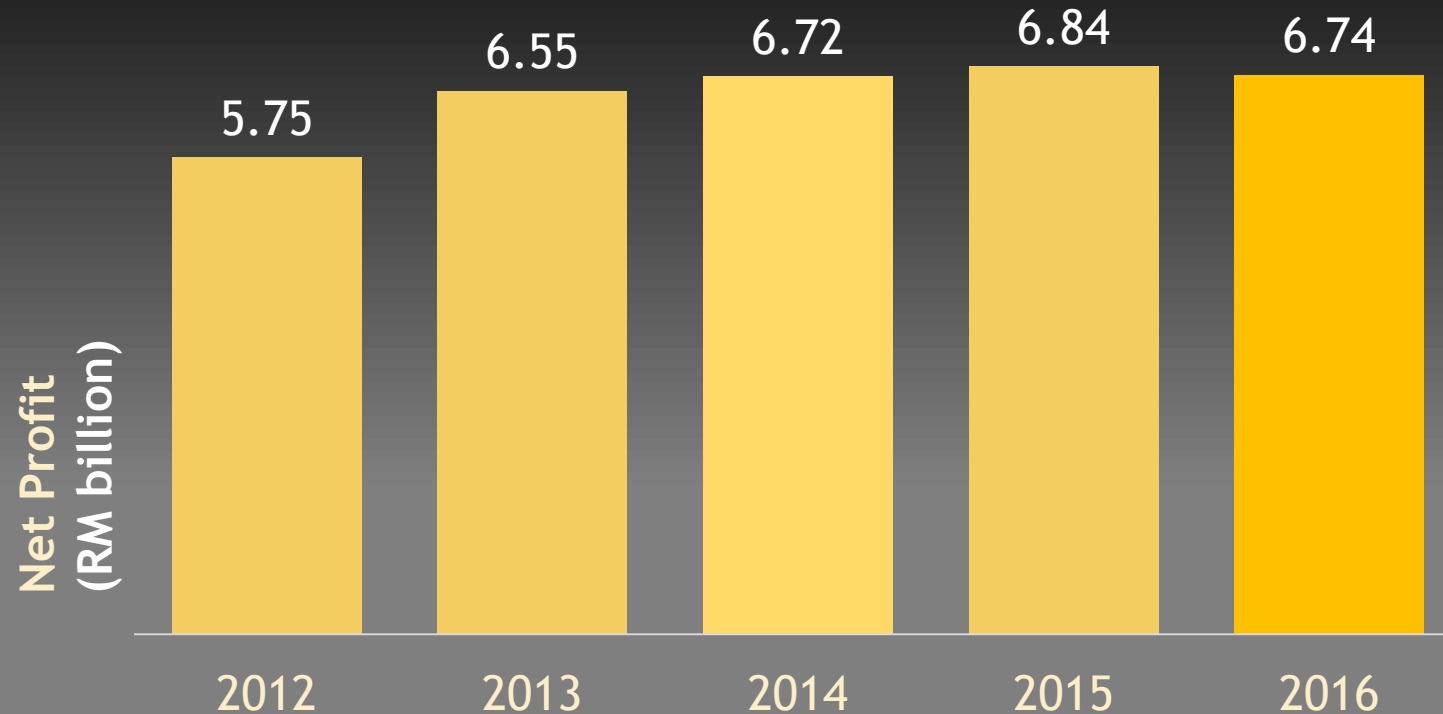


**CONNECTING
LIVES IN OUR
DIGITAL WORLD**

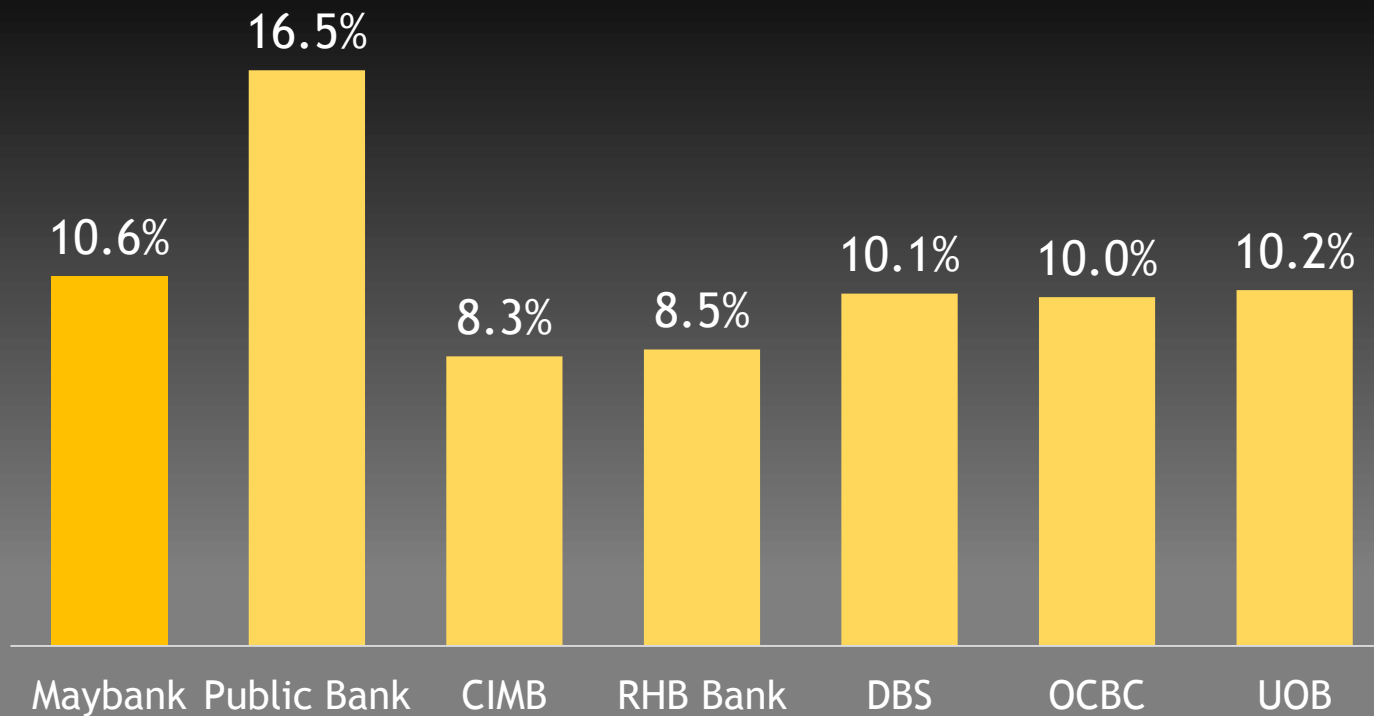
Humanising Financial Services

6 April 2017

**New revenue high of RM22.26 billion
and low cost growth of 2.8%
resulted in commendable net profit of RM6.74 billion**



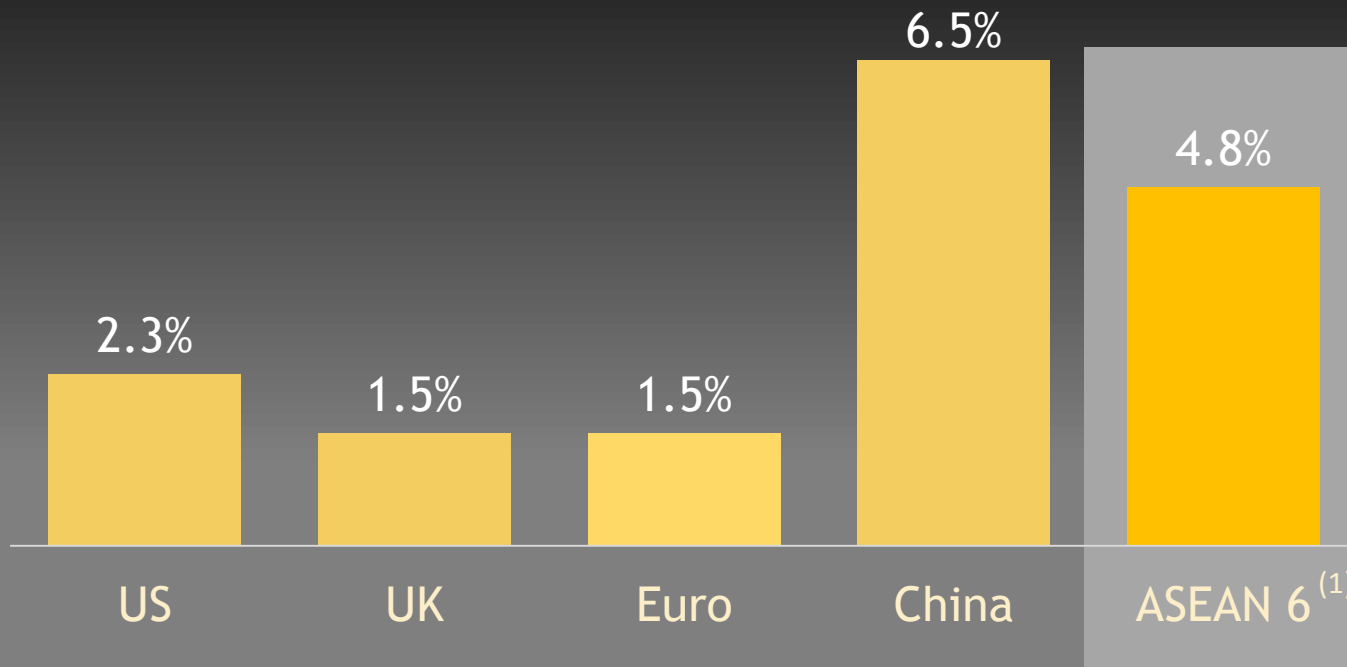
ROE of 10.6% still better than most peers



Source: Company's 2016 Financial Results

ASEAN remains region of growth in 2017

We remain committed to ASEAN, our region of focus, which is expected to record strong positive growth.



Source: IMF, Bloomberg Consensus, MKE Economics Research (China, ASEAN)

1) Vietnam, Indonesia, Malaysia, the Philippines, Singapore and Thailand

Sustainability initiatives gained further traction

Our Economic, Social and Governance efforts continued to be recognised, as outlined by the awards and accolades received during the year.



Maybank Foundation continued to drive our community and citizenship programmes under our 20/20 Sustainability Plan

Investing for Impact Across ASEAN

6 Key Programmes

- CashVille Kidz
- Reach Independence & Sustainable Entrepreneurship
- Empowering Youth Across ASEAN
- Maybank Women Eco Weavers
- Maybank Training and Learning Centre
- KataKatha

6 Focus Areas

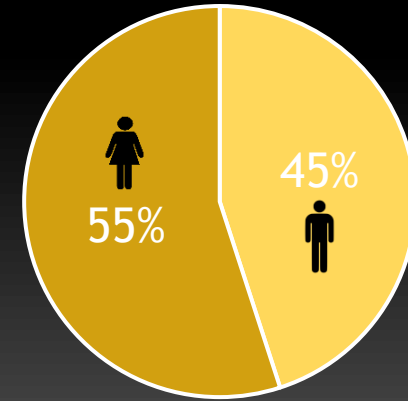
- Education
- Community Empowerment
- Arts & Culture
- Healthy Living
- Disaster Relief
- Environmental Diversity

Wide Reach

More than
500,000
participants and
beneficiaries
across ASEAN

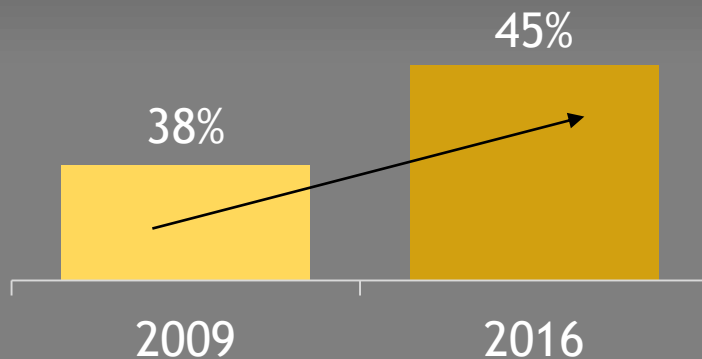
Meanwhile, our Group Inclusiveness & Diversity Agenda (GIDA) contributed to building a dynamic workforce

Our GIDA Framework ensures we include different nationalities, varying age groups and socio-economic levels. It also promotes initiatives to empower women, who make up 55% of the workforce in areas of leadership.

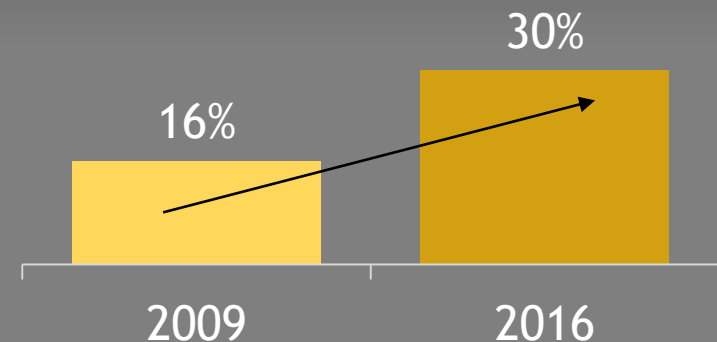


Women representation in leadership positions

Women in Management Positions



Women in Top Management Positions



And being recognised as Employer of Choice will ensure we continue to attract the right talents

Maybank won 'Employer of the Year' for the 2nd consecutive year and was recognised as a preferred employer in the banking and financial sectors for the 6th consecutive year.



Our integrated strategies and initiatives have strengthened the Maybank Brand

For 2016, Maybank's brand value is USD2.5 billion, an increase of 24% from the previous year.

Our global ranking notched higher to 90th in 2017 from 101st in 2016.

We remained the top ranked Malaysian Bank and 5th highest in ASEAN.

5th in
ASEAN

Maybank Brand

Value : USD2.5b 

Rank : 90th 

Brand Finance®



**Banking
500
2017**

The annual report on the world's most valuable banking brands
February 2017

Rewarding our shareholders remains a priority

With an earnings per share of **67.8 sen** per share, our proposed final dividend of **32 sen** per share, amounts to a payout of **RM3.26 billion**.

52.0 sen per share

Total Dividend

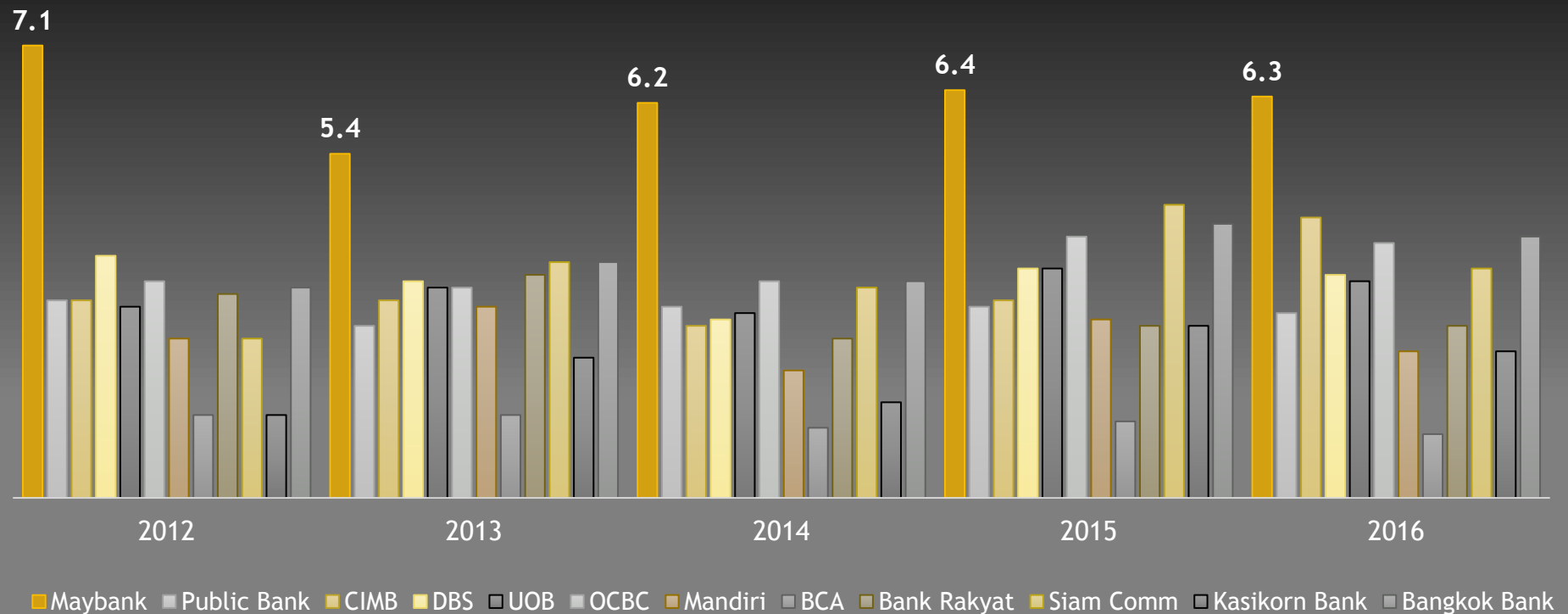
RM5.26 billion

Total payout

Maybank provides superior dividend yield amongst most regional banks

Continues to deliver annual dividend yield of more than 5%

Annual Dividend Yield (%) 2012-2016



Source: Bloomberg

Changes in Board of Directors (BOD) in 2017

TAN SRI DATO' MEGAT ZAHARUDDIN MEGAT MOHD NOR
Retired with effect from 31 March 2017



DATO' DR TAN TAT WAI
Retiring at 57th AGM



New and diverse director appointments to contribute to effective BOD stewardship



MR NOR HIZAM HASHIM

Appointed on 13 June 2016



DR HASNITA HASHIM

Appointed on 1 July 2016



MR ANTHONY BRENT ELAM

Appointed on 15 November 2016



DATIN PADUKA JAMIAH ABDUL HAMID

Appointed on 3 January 2017

**Thank you to all shareholders and stakeholders
for your continued support**



Humanising Financial Services



Maybank

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